

PREPARED FOR PAPPARTI

Quotation — Papparti voice-first marketplace

The commercial quotation for the Papparti voice project.
For finance and procurement review: line items, GST, and totals.
Asks for: your registered entity name and a signatory, so this becomes an invoice.

AT A GLANCE

One-time project fee	78,72,318 excluding GST
With 18% GST	92,89,335
Monthly, after go-live	1,26,108
Optional Phase 4	13,54,338, priced separately
Valid	30 days from 11 October 2026

DATE
11 October 2026

VALIDITY
30 days; expires 10 November 2026.

CONFIDENTIALITY
Confidential. Prepared by Vector Logic for Papparti. Not for distribution beyond Papparti and its advisers.

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Quotation — Papparti voice-first marketplace

From: Vector Logic · Odisha, India · ceo@vectorlogic.in **To:** Papparti **Date:** 11

October 2026 (IST) **Quotation no.:** VL-2026-1011-PAP-01 **Valid until:** 10

November 2026 (30 days) **Currency:** INR, Indian numbering

A. ONE-TIME PROJECT FEE

#	ITEM	AMOUNT (₹)
1	Feasibility benchmark — Phase 0 (discovery + Hindi/Hinglish measurement, 1 rented 48 GB GPU, 1 month)	4,47,967
2	Model work — four workstreams: speech recognition, speech synthesis, reasoning model, voice production (incl. studio recording)	30,90,471
3	Software — Phase 1 (voice core + booking engine, audio-only)	16,25,205
4	Software — Phase 2 (talking avatar + polish)	10,83,470
5	Software — Phase 3 (second vertical / locality)	10,83,470
6	Deployment + handover (self-hosted bring-up, CI/CD, runbooks, knowledge transfer, 30-day warranty)	5,41,735
Subtotal, excluding GST		78,72,318
GST @ 18%		14,17,017
Total, including GST		92,89,335

NOTE

HSN/SAC: to be confirmed with our tax adviser before invoice — see §D of the commercial annexure.
Left blank deliberately rather than guessed.

B. OPTIONAL ADD-ON — PRICED SEPARATELY, NOT IN THE TOTAL ABOVE

#	ITEM	AMOUNT (₹)
7	Phase 4 — real-time lip-synced avatar (open-ended; scoped optional)	13,54,338

C. MONTHLY, AFTER HANDOVER AND GO-LIVE

#	ITEM	₹ / MONTH
1	GPU serving — 1× 48 GB dedicated instance	41,665
2	Managed PostgreSQL + vector store	5,891
3	Redis	1,935
4	Real-time media routing (SFU/TURN)	4,837
5	Object storage	1,161
6	Monitoring + CI	2,902
7	Support retainer (0.5 work-week / month)	67,717
Monthly total		1,26,108

Plus GST where applicable. **Payment gateway / transaction fees are not included** — they are transaction-linked, not fixed.

NOTE

Not in any total above: the one-time fee assumes the scope as written. Changes are quoted separately under the scope-change mechanism in the commercial annexure.

D. WHAT IS INCLUDED / NOT INCLUDED

Included in the one-time fee: the three fine-tuned models as trained artefacts and their weights; the marketplace software; the studio voice recording; self-hosted deployment; CI/CD; runbooks; knowledge transfer; a 30-day warranty after handover. **On handover the models and their weights are your property.**

Not included: the monthly running costs in §C; third-party transaction fees; hardware purchase (the estimate assumes a rented GPU and explains why — see the GPU decision note); content, catalogue or provider onboarding for the marketplace; legal review of your own customer terms.

E. BEFORE THIS CAN BE SIGNED

Two fields are **deliberately blank** and must come from you:

FIELD	NEEDED FOR
Your legal entity name as registered	The contract and every invoice
Signatory name + designation	Unambiguous milestone acceptance

Vector Logic will add its GSTIN and the confirmed SAC code at invoice time.

Nothing in this quotation is legal advice; the commercial annexure (04-COMMERCIAL - TERMS .md) sets out milestones, acceptance criteria, termination and the voice-rights release requirement.

F. HONEST NOTE ON THE TWO FIGURES A CLIENT USUALLY QUESTIONS

1. **Why ₹78,72,318 and not the ₹20–30 lakh band?** Because the band priced a marketplace app,

and this is a marketplace app **plus three custom-trained models plus a self-hosted voice stack**. The model work alone (₹30,90,471) is the entire band. The full reasoning is in the estimate.

1. **Why does the monthly not fall if usage is low?** Because the GPU is billed for the hours it

exists, not the hours it is used — and the reasoning model runs 24/7 by design. The GPU decision note shows the break-even for buying instead (**21 months for a used card, 61 for a new one**) and recommends renting until Phase 0 measures real utilisation.

Prepared by Vector Logic. Figures in this quotation are taken from CLIENT-ESTIMATE .md (11 October 2026) and are valid for 30 days.